

## Zimmer Biomet Reports Second Quarter 2016 Financial Results

Jul 28, 2016

- -- Net Sales of \$1.934 billion represent an increase of 65.6% over the prior year period, and an increase of 4.5% on an adjusted pro forma, constant currency basis
- -- Diluted net loss per share for the second quarter was \$(0.16), compared to a net loss per share of \$(1.00) in the second quarter of 2015, and adjusted diluted earnings per share were \$2.02, an increase of 27.8% adjusted over the prior year period
- -- The Company updates revenue and earnings guidance for full-year 2016

WARSAW, Ind. , July 28, 2016 /PRNewswire/ -- Zimmer Biomet Holdings, Inc. ( NYSE and SIX: ZBH) today reported financial results for the quarter ended June 30, 2016 . The Company reported second quarter net sales of \$1.93 billion , an increase of 65.6% and an increase of 4.5% on an adjusted pro forma, constant currency basis, compared to the second quarter of 2015. Diluted net loss per share for the quarter was \$(0.16) , compared to a net loss per share of \$(1.00) for the prior year period, and adjusted diluted earnings per share for the quarter were \$2.02 , an increase of 27.8% adjusted over the prior year period.

### ZIMMER BIOMET INC. LOGO

"In the second quarter, Zimmer Biomet accelerated revenue growth above the top end of our expectations, highlighted by the results of our S.E.T. category and our ongoing strength in the Asia Pacific region," said David Dvorak, President and CEO of Zimmer Biomet. "Our top line performance, coupled with the ongoing capture of operational synergies, supported investments into strategic growth drivers, while delivering adjusted earnings per share above our guidance range. We will continue to execute on commercial opportunities across our broad portfolio in the second half of the year, as well as expand our clinical offerings with differentiated new technologies, services and solutions."

Net loss for the second quarter was \$(31.3) million, an increase from a net loss of \$(173.6) million from the prior year period. On an adjusted basis, net earnings increased 47.0% over the prior year period,

to \$407.1 million. Operating cash flow for the second quarter was \$379.6 million.

In the quarter, the Company paid \$47.8 million in dividends and declared a second quarter dividend of \$0.24 per share. The Company also repaid \$100.0 million on its outstanding term loan during the quarter.

#### Guidance

The Company updated its full-year 2016 constant currency revenue and adjusted earnings per share guidance. The Company now estimates full-year revenue to be in a range of \$7.680 billion to \$7.715 billion, or an increase of approximately 28% and 3.00% to 3.50% on an adjusted pro forma basis, in each case, as compared to the prior year. The adjusted pro forma revenue guidance range is inclusive of approximately 100 basis points of contribution related to the LDR Spine transaction. The Company also now expects foreign currency translation to decrease revenues in the full-year 2016 by approximately 0.50%, compared to its previous estimate of 1.0%. Organic revenue growth, on a constant currency adjusted pro forma basis, is now expected to be in a range of 2.5% to 3.0%. Previously, the Company estimated full-year revenue growth to be in a range of 2.0% to 3.0% on a similar basis.

Additionally, the Company now expects its full-year 2016 diluted earnings per share to be in a range of \$1.50 to \$1.75 and \$7.90 to \$8.00 on an adjusted basis. Previously, the Company estimated diluted earnings per share to be in a range of \$7.85 to \$8.00 on an adjusted basis.

### **Conference Call**

The Company will conduct its second quarter 2016 investor conference call today, July 28, 2016, at 8:00 a.m. Eastern Time. The live audio webcast can be accessed via Zimmer Biomet's Investor Relations website at http://investor.zimmerbiomet.com. It will be archived for replay following the conference call.

Individuals in the U.S. and Canada who wish to dial into the conference call may do so by dialing (877) 941-1227 and entering conference ID 4721888. For a complete listing of international toll-free and local numbers, please visit http://investor.zimmerbiomet.com. A digital recording will be available 24 hours after the completion of the conference call, from July 29, 2016 to August 28, 2016. To access the recording, U.S. and Canada callers should dial (800) 406-7325 and international callers should dial +1 (303) 590-3030, and enter the Access Code ID 4696670.

### **Sales Tables**

The following sales tables provide results by geography and product category, as well as the percentage change compared to the prior year quarter on a reported basis, a pro forma basis, and an

adjusted pro forma constant currency basis. The percentage change for results for the six months ended June 30, 2016 are compared to the prior year six-month period on a reported basis.

### NET SALES - THREE MONTHS ENDED JUNE 30, 2016 (in millions, unaudited)

	Net Sales	% Change	Pro Forma % Change	Adjusted Pro Forma Constant Currency % Change
Geographic Results				
Americas		181 73.8		
EMEA		161 58.9		4.5
Asia Pacific		292 47.5		8.2
Total	\$ 1,9	<u>934</u> 65.6	2.9	4.5
Product Categories Knees	\$ 2	117 50 6	0.5	2.0
Americas EMEA	·	117 50.6 169 48.3		3.0 7.1
Asia Pacific		111 42.0		7.1 9.6
Total		597 48.6		5.0
Total		40.0	2.2	5.0
Hips Americas EMEA Asia Pacific Total	1	248 60.3 139 38.8 <u>90</u> 40.6 177 49.6	2.8 5 11.9	1.5 3.6 8.1 3.2
S.E.T <sup>(1)</sup>	2	112 85.4	6.5	7.2
Dental	1	118 93.4	(0.5)	(0.8)
Spine & CMF	1	147.6	1.4	1.4
Other		84 123.5	(4.1)	8.0
Total	\$ 1,9	9 <u>34</u> 65.6	2.9	4.5

<sup>(1)</sup> Surgical, Sports Medicine, Foot and Ankle, Extremities and Trauma

### NET SALES - SIX MONTHS ENDED JUNE 30, 2016 (in millions, unaudited)

	Net Sales	% Change
Geographic Results		
Americas	\$ 2,358	78.0%
EMEA	917	55.7
Asia Pacific	563	44.9
Total	\$ 3,838	66.7
Product Categories		
Knees		
Americas	\$ 846	54.2
EMEA	343	46.2
Asia Pacific	211	41.1
Total	1,400	50.1
Hips		
Americas	494	64.7
EMEA	276	35.8
Asia Pacific	175	37.6
Total	945	49.9
S.E.T <sup>(1)</sup>	813	84.5
Dental	227	94.0
Spine & CMF	287	164.7
Other	166	127.9
Total	\$ 3,838	66.7

(1) Surgical, Sports Medicine, Foot and Ankle, Extremities and Trauma

### **About the Company**

Founded in 1927 and headquartered in Warsaw, Indiana, Zimmer Biomet is a global leader in musculoskeletal healthcare. We design, manufacture and market orthopaedic reconstructive products; sports medicine, biologics, extremities and trauma products; spine, bone healing, craniomaxillofacial and thoracic products; dental implants; and related surgical products.

We collaborate with healthcare professionals around the globe to advance the pace of innovation. Our products and solutions help treat patients suffering from disorders of, or injuries to, bones, joints or supporting soft tissues. Together with healthcare professionals, we help millions of people live better lives.

We have operations in more than 25 countries around the world and sell products in more than 100 countries. For more information, visit www.zimmerbiomet.com, or follow Zimmer Biomet on Twitter at www.twitter.com/zimmerbiomet.

### **Website Information**

We routinely post important information for investors on our website, www.zimmerbiomet.com, in the "Investor Relations" section. We use this website as a means of disclosing material, non-public information and for complying with our disclosure obligations under Regulation FD. Accordingly, investors should monitor the Investor Relations section of our website, in addition to following our press releases, SEC filings, public conference calls, presentations and webcasts. The information contained on, or that may be accessed through, our website is not incorporated by reference into, and is not a part of, this document.

### **Note on Non-GAAP Financial Measures**

Adjusted earnings per share and adjusted net earnings exclude the effect of inventory step-up and other inventory and manufacturing related charges, certain claims, special items, intangible asset amortization, financing and other expenses related to the Biomet and Cayenne mergers, the tax effects of these expenses and other certain tax adjustments. Special items include expenses resulting directly from our business combinations and/or global restructuring, quality and operational excellence initiatives, including employee termination benefits, certain contract terminations, consulting and professional fees, dedicated project personnel, asset impairment or loss on disposal charges and other items. Other certain tax adjustments primarily include internal restructuring transactions that provide the Company access to offshore funds in a tax efficient manner. "Pro forma" revenue refers to revenue for prior year periods adjusted to reflect the inclusion of Biomet revenue on

a GAAP (reported) basis. "Adjusted pro forma" revenue or net sales refers to pro forma revenue adjusted to reflect the impact of the previously announced divestiture remedies. "Constant currency" refers to any financial measure that excludes the effect of changes in foreign currency exchange rates. Reconciliations of these non-GAAP measures to the most directly comparable GAAP measure are included in this press release.

### **Cautionary Statement Regarding Forward-Looking Statements**

This communication contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of forward-looking terms such as "may," "will," "expects," "believes," "anticipates," "plans," "estimates," "projects," "assumes," "quides," "targets," "forecasts," "sees" and "seeks" or the negative of such terms or other variations on such terms or comparable terminology. All statements other than statements of historical or current fact are, or may be deemed to be, forward-looking statements. Such statements are based upon the current beliefs and expectations of management and are subject to significant risks and uncertainties that could cause actual outcomes and results to differ materially. These risks and uncertainties include, but are not limited to: the possibility that the anticipated synergies and other benefits from mergers and acquisitions will not be realized, or will not be realized within the expected time periods; the risks and uncertainties related to our ability to successfully integrate the operations, products, employees and distributors of acquired companies; the effect of the potential disruption of management's attention from ongoing business operations due to integration matters related to mergers and acquisitions; the effect of mergers and acquisitions on our relationships with customers, vendors and lenders and on our operating results and businesses generally; Biomet's compliance with its Deferred Prosecution Agreement, as extended; the outcome of government investigations; price and product competition; the success of our quality and operational excellence initiatives; changes in customer demand for our products and services caused by demographic changes or other factors; the impact of healthcare reform measures; reductions in reimbursement levels by third-party payors and cost containment efforts of healthcare purchasing organizations; dependence on new product development, technological advances and innovation; shifts in the product category or regional sales mix of our products and services; supply and prices of raw materials and products; control of costs and expenses; the ability to obtain and maintain adequate intellectual property protection; the ability to form and implement alliances; challenges relating to changes in and compliance with governmental laws and regulations, including regulations of the U.S. Food and Drug Administration (the "FDA") and foreign government regulators, such as more stringent requirements for regulatory clearance of products; the ability to remediate matters identified in any inspectional observations or warning letters issued by the FDA; changes in tax obligations arising from tax reform measures or examinations by tax authorities; product liability and intellectual property litigation losses; the ability to retain the independent agents and distributors who market our products; dependence on a limited number of suppliers for key raw materials and outsourced activities; changes in general industry and market conditions, including domestic and international

growth rates and general domestic and international economic conditions, including interest rate and currency exchange rate fluctuations; and the impact of the ongoing economic uncertainty affecting countries in the Euro zone on the ability to collect accounts receivable in affected countries. For a further list and description of such risks and uncertainties, see our periodic reports filed with the U.S. Securities and Exchange Commission. Copies of these filings, as well as subsequent filings, are available online at <a href="https://www.sec.gov">www.sec.gov</a>, <a href="https://www.sec.gov">www.zimmerbiomet.com</a> or on request from us. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be set forth in our periodic reports. Readers of this communication are cautioned not to place undue reliance on these forward-looking statements, since, while management believes the assumptions on which the forward-looking statements are based are reasonable, there can be no assurance that these forward-looking statements will prove to be accurate. This cautionary statement is applicable to all forward-looking statements contained in this communication.

## ZIMMER BIOMET HOLDINGS, INC. CONSOLIDATED STATEMENTS OF EARNINGS FOR THE THREE MONTHS ENDED JUNE 30, 2016 and 2015 (in millions, except per share amounts, unaudited)

	2016	2015
Net Sales	\$ 1,934.0\$	1,167.6
	600 7	2042
Cost of products sold, excluding intangible asset amortization	628.7	294.3
Intangible asset amortization	133.8	33.0
Research and development	88.6	51.3
Selling, general and administrative	732.0	444.2
Certain claims	-	7.7
Special items	 149.3	469.2
Operating expenses	1,732.4	1,299.7
Operating Profit (Loss)	201.6	(132.1)
Other expense, net	(3.8)	(26.3)
Interest income	0.8	2.5
Interest expense	(88.1)	(82.7)
Earnings (loss) before income taxes	110.5	(238.6)
Provision (benefit) for income taxes	142.2	(64.8)
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Net Loss		(31.7)	(173.8)
Less: Net Loss attributable to noncontrolling interest		(0.4)	(0.2)
Net Loss of Zimmer Biomet Holdings , Inc.	\$	(31.3)\$	(173.6)
Loss Per Common Share  Basic  Diluted	\$ \$	(0.16)\$ (0.16)\$	(1.00) (1.00)
Weighted Average Common Shares Outstanding Basic Diluted		199.4 199.4	173.0 173.0
Cash Dividends Declared Per Common Share	\$	0.24\$	0.22

## ZIMMER BIOMET HOLDINGS, INC. CONSOLIDATED STATEMENTS OF EARNINGS FOR THE SIX MONTHS ENDED JUNE 30, 2016 and 2015 (in millions, except per share amounts, unaudited)

	2016	2015
Net Sales	\$ 3,838.0\$	2,302.0
Cost of products sold, excluding intangible asset amortization	1,263.9	579.2
Intangible asset amortization	260.4	53.4
Research and development	174.3	99.6
Selling, general and administrative	1,448.9	868.3
Certain claims	-	7.7
Special items	243.4	556.0
Operating expenses	3,390.9	2,164.2
Operating Profit	447.1	137.8
Other expense, net	(7.6)	(48.9)
Interest income	2.1	5.1
Interest expense	 (176.3)	(105.8)
Earnings (loss) before income taxes	265.3	(11.8)
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Provision (benefit) for income taxes		188.3	(9.1)
Net Earnings (Loss)		77.0	(2.7)
Less: Net Loss attributable to noncontrolling interest		(0.5)	(0.5)
Net Earnings (Loss) of Zimmer Biomet Holdings , Inc.	\$	77.5\$	(2.2)
Earnings (Loss) Per Common Share  Basic  Diluted	\$ \$	0.39\$ 0.38\$	(0.01) (0.01)
Weighted Average Common Shares Outstanding Basic Diluted		199.8 202.1	171.5 171.5
Cash Dividends Declared Per Common Share	\$	0.48\$	0.44

## ZIMMER BIOMET HOLDINGS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in millions, unaudited)

	June 30 , 2016	December 31 , 2015
Assets		_
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 976.3	3\$ 1,459.3
Short-term investments		164.6
Receivables, net	1,593.3	1,446.5
Inventories	1,962.1	2,254.1
Other current assets	 518.9	529.2
Total current assets	5,050.6	5,853.7
Property, plant and equipment, net	2,033.8	3\$ 2,062.6
Goodwill	9,958.0	9,934.2
Intangible assets, net	8,377.9	8,746.3
Other assets	 622.8	563.8
Total Assets	\$ 26,043.1	1\$ 27,160.6

### **Liabilities and Stockholders' Equity**

Total Liabilities and Stockholders' Equity	\$ 26,043.1\$	27,160.6
Stockholders' equity	9,536.2	9,889.4
Long-term debt	10,533.5	11,497.4
Other long-term liabilities	3,872.2	4,155.9
Current liabilities	\$ 2,101.2\$	1,617.9

## ZIMMER BIOMET HOLDINGS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2016 and 2015 (in millions, unaudited)

		2016	2
Cash flows provided by (used in) operating activities			
Net earnings (loss)	\$	77.0\$	
Depreciation and amortization		499.2	
Share-based compensation		30.7	
Non-cash Biomet merger consideration compensation expense		-	
Intangible asset impairment		28.0	
Excess income tax benefits from employee stock compensation plans	5	-	
Inventory step-up		286.4	
Loss on divestiture of assets		-	
Income taxes		18.9	
Receivables		(120.8)	
Inventories		60.2	1
Accounts payable and accrued expenses		(141.9)	
Other assets and liabilities		(85.3)	
Net cash provided by operating activities		652.4	
Cash flows provided by (used in) investing activities			
Additions to instruments		(157.3)	1
Additions to other property, plant and equipment		(73.7)	
Purchases of investments		(1.2)	1
Sales of investments		273.3	
Proceeds from divestiture of assets		-	
Biomet acquisition, net of acquired cash		-	(7
Other business combination investments, net of acquired cash		(184.1)	
		Pana	10 of 19

Investments in other assets	(27.4)	
Net cash used in investing activities	(170.4)	(7
Cash flows provided by (used in) financing activities		
Proceeds from senior notes	-	7
Proceeds from term loan	-	3
Redemption of senior notes	-	(2
Payments on term loan	(500.0)	
Net (payments on) proceeds under revolving credit facilities	(18.8)	
Dividends paid to stockholders	(92.4)	
Proceeds from employee stock compensation plans	78.6	
Restricted stock withholdings	(5.2)	
Excess income tax benefits from employee stock compensation plans	-	
Debt issuance costs	-	
Repurchase of common stock	(415.5)	
Net cash (used in) provided by financing activities	(953.3)	
Effect of exchange rates on cash and cash equivalents	(11.7)	
(Decrease) increase in cash and cash equivalents	(483.0)	
Cash and cash equivalents, beginning of period	1,459.3	1
Cash and cash equivalents, end of period	\$ 976.3\$	1

## ZIMMER BIOMET HOLDINGS, INC. NET SALES BY GEOGRAPHY FOR THE THREE and SIX MONTHS ENDED JUNE 30, 2016 and 2015 (in millions, unaudited)

	Three Months Ended June 30,					Siz	x Months E	nded Jun	e 30 ,
		2016		2015	% Inc		2016	2015	% Inc
Americas	\$	1,181.0	\$	679.5	5 73.89	<b>6</b> \$	2,358.2\$	1,324.7	78.0%
EMEA		460.9		290.1	58.9		917.2	589.0	55.7
Asia Pacific		292.1		198.0	47.5		562.6	388.3	44.9
Total	\$	1,934.0	\$	1,167.6	65.6	\$	3,838.0\$	2,302.0	66.7

ZIMMER BIOMET HOLDINGS, INC.

NET SALES BY PRODUCT CATEGORY

FOR THE THREE and SIX MONTHS ENDED JUNE 30, 2016 and 2015

(in millions, unaudited)

	Three Months Ended June 30,						x Months E	nded Jui	าe 30 ,
		2016		2015	% Inc		2016	2015	% Inc
17	_	606.0	_	460.0	40.60	, ,	4 400 2 #	022	0 50 40/
Knees	\$	696.9	\$	468.9	48.6%	6\$	1,400.2\$	932.	8 50.1%
Hips		477.2		319.0	49.6		945.1	630.4	4 49.9
S.E.T		412.4		222.5	85.4		813.5	440.	9 84.5
Dental		118.0		61.0	93.4		226.6	116.	8 94.0
Spine & CMF		145.8		58.9	147.6		287.0	108.	4 164.7
Other		83.7		37.3	123.5		165.6	72.	<u>7</u> 127.9
Total	\$	1,934.0	\$	1,167.6	65.6	\$	3,838.0\$	2,302.	0 66.7

## ZIMMER BIOMET HOLDINGS, INC. RECONCILIATION OF REVENUE % GROWTH TO PRO FORMA % GROWTH TO ADJUSTED PRO FORMA CONSTANT CURRENCY % GROWTH (unaudited)

### For the Three Months Ended June 30, 2016

		Effect of	Pro Formal	Divestiture	Foreign Exchange	
	% Change	Biomet	% Change	<b>Impact</b>	<b>Impact</b>	% Char
<b>Geographic Results</b>						
Americas	73.8%	72.3%	1.5%	(1.8)%	(0.3)%	3.6
EMEA	58.9	56.4	2.5	(1.5)	(0.5)	4.5
Asia Pacific	47.5	38.0	9.5	(8.0)	2.1	8.2
Total	65.6	62.7	2.9	(1.6)	-	4.5
Product Categories						
Knees						
Americas	50.6	50.1	0.5	(2.3)	(0.2)	3.0
EMEA	48.3	45.5	2.8	(3.5)	(8.0)	7.1
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Asia Pacific Total	42.0 48.6	34.0 46.4	8.0 2.2	(1.7) (2.5)	0.1 (0.3)	9.6 5.0
Hips						
Americas	60.3	59.4	0.9	(0.2)	(0.4)	1.5
EMEA	38.8	36.0	2.8	-	(8.0)	3.6
Asia Pacific	40.6	28.7	11.9	-	3.8	8.1
Total	49.6	46.2	3.4	(0.1)	0.3	3.2
S.E.T	85.4	78.9	6.5	(0.9)	0.2	7.2
Dental	93.4	93.9	(0.5)	-	0.3	(0.8)
Spine & CMF	147.6	146.2	1.4	-	-	1.4
Other	123.5	127.6	(4.1)	(12.0)	(0.1)	8.0
Total	65.6	62.7	2.9	(1.6)	-	4.5

# ZIMMER BIOMET HOLDINGS, INC. RECONCILIATION OF NET EARNINGS AND ADJUSTED NET EARNINGS FOR THE THREE MONTHS ENDED JUNE 30, 2016 and 2015 (in millions, unaudited)

	Three Months Ended June 30 ,		
	2016	2015	
	\$	\$	
Net Loss of Zimmer Biomet Holdings, Inc.	(31.3)	(173.6)	
Inventory step-up and other inventory			
and manufacturing-related charges	145.2	14.7	
Certain claims	-	7.7	
Intangible asset amortization	133.8	33.0	
Special items			
Biomet merger-related	132.0	390.6	
Other special items	17.3	78.6	
Merger-related expenses in other expense, net	1.5	25.5	
Interest expense on Biomet merger financing	-	61.5	
Taxes on above items <sup>(1)</sup>	(96.3)	(190.8)	
Biomet merger-related measurement period tax adjustments			
(2)	73.2	-	
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Other certain tax adjustments <sup>(3)</sup>
Adjusted Net Earnings

31.7	29.7
\$ 407.1 \$	276.9

<sup>&</sup>lt;sup>(1)</sup>The tax effect for the U.S. jurisdiction is calculated based on an effective rate considering federal and state taxes, as well as permanent items. For jurisdictions outside the U.S. , the tax effect is calculated based upon the statutory rates where the items were incurred.

## ZIMMER BIOMET HOLDINGS, INC. RECONCILIATION OF NET EARNINGS AND ADJUSTED NET EARNINGS FOR THE SIX MONTHS ENDED JUNE 30, 2016 and 2015 (in millions, unaudited)

		Six Months Ended June 30 ,		
		2016	2015	
Net Earnings (Loss) of Zimmer Biomet Holdings, Inc.	\$	77.5\$	(2.2)	
Inventory step-up and other inventory				
and manufacturing-related charges		318.1	18.6	
Certain claims		-	7.7	
Intangible asset amortization		260.4	53.4	
Special items				
Biomet merger-related		216.5	416.4	
Other special items		26.9	139.6	
Merger-related expenses in other expense		1.5	45.0	
Interest expense on Biomet merger financing		-	70.0	
Taxes on above items <sup>(1)</sup>		(185.3)	(234.4)	
Biomet merger-related measurement period tax adjustments (2	)	52.7	-	
Other certain tax adjustments <sup>(3)</sup>		46.0	29.7	
Adjusted Net Earnings	\$	814.3 \$	543.8	

<sup>&</sup>lt;sup>(1)</sup>The tax effect for the U.S. jurisdiction is calculated based on an effective rate considering federal and state taxes, as well as permanent items. For jurisdictions

<sup>(2)</sup>The 2016 period includes negative effects from finalizing the tax accounts for the Biomet merger. Under the applicable U.S. GAAP rules, these measurement period adjustments are recognized on a prospective basis in the period of change.

<sup>(3)</sup>Other certain tax adjustments primarily include internal restructuring transactions that provide the Company access to offshore funds in a tax efficient manner.

outside the U.S., the tax effect is calculated based upon the statutory rates where the items were incurred.

- (2)The 2016 period includes negative effects from finalizing the tax accounts for the Biomet merger. Under the applicable U.S. GAAP rules, these measurement period adjustments are recognized on a prospective basis in the period of change.
- (3)Other certain tax adjustments primarily include internal restructuring transactions that provide the Company access to offshore funds in a tax efficient manner.

## ZIMMER BIOMET HOLDINGS, INC. RECONCILIATION OF DILUTED EPS AND ADJUSTED DILUTED EPS FOR THE THREE MONTHS ENDED JUNE 30, 2016 and 2015 (unaudited)

**Three Month** Ended June 3 2016 Diluted EPS (0.16)\$ Inventory step-up and other inventory and manufacturing-related charges 0.72 Certain claims Intangible asset amortization 0.66 Special items Biomet merger-related 0.65 0.09 Other special items Merger-related expenses in other expense, net 0.01 Interest expense on Biomet merger financing Taxes on above items (1) (0.48)Biomet merger-related measurement period tax adjustments (2) 0.36 Other certain tax adjustments<sup>(3)</sup> 0.16 Effect of dilutive shares assuming net earnings (4) 0.01 Adjusted Diluted EPS \$ 2.02\$

<sup>&</sup>lt;sup>(1)</sup>The tax effect for the U.S. jurisdiction is calculated based on an effective rate conside federal and state taxes, as well as permanent items. For jurisdictions outside the U.S tax effect is calculated based upon the statutory rates where the items were incurred

<sup>(2)</sup>The 2016 period includes negative effects from finalizing the tax accounts for the Bic merger. Under the applicable U.S. GAAP rules, these measurement period adjustment

recognized on a prospective basis in the period of change.

<sup>(3)</sup>Other certain tax adjustments primarily include internal restructuring transactions the provide the Company access to offshore funds in a tax efficient manner.

	Three Months EndedThree Mo				
(4)Diluted share count used in Adjusted Diluted EPS:	June 30, 2016	June 30,			
Diluted shares	199.4				
Dilutive shares assuming net earnings	2.5				
Adjusted diluted shares	201.9				

## ZIMMER BIOMET HOLDINGS, INC. RECONCILIATION OF DILUTED EPS AND ADJUSTED DILUTED EPS FOR THE SIX MONTHS ENDED JUNE 30, 2016 and 2015 (unaudited)

		Six Months
		Ended June 3
		2016
Diluted EPS	\$	0.38\$
Inventory step-up and other inventory		
and manufacturing-related charges		1.57
Certain claims		-
Intangible asset amortization		1.29
Special items		
Biomet merger-related		1.07
Other special items		0.13
Merger-related expenses in other expense, net		0.01
Interest expense on Biomet merger financing		-
Taxes on above items <sup>(1)</sup>		(0.91)
Biomet merger-related measurement period tax adjustments <sup>(2</sup>	)	0.26
Other certain tax adjustments <sup>(3)</sup>		0.23
Effect of dilutive shares assuming net earnings <sup>(4)</sup>		-
Adjusted Diluted EPS	\$	4.03\$

<sup>&</sup>lt;sup>(1)</sup>The tax effect for the U.S. jurisdiction is calculated based on an effective rate considering federal and state taxes, as well as permanent items. For jurisdictions outside the U.S., the tax effect is calculated based upon the statutory rates where the items were incurred.

- (2)The 2016 period includes negative effects from finalizing the tax accounts for the Biomet merger. Under the applicable U.S. GAAP rules, these measurement period adjustments are recognized on a prospective basis in the period of change.
- <sup>(3)</sup>Other certain tax adjustments primarily include internal restructuring transactions that provide the Company access to offshore funds in a tax efficient manner.

	Six Months Ended
<sup>(4)</sup> Diluted share count used in Adjusted Diluted EPS:	June 30, 2015
Diluted shares	171.5
Dilutive shares assuming net earnings	2.7
Adjusted diluted shares	174.2

## ZIMMER BIOMET HOLDINGS , INC. SUMMARY OF EXPENSES INCLUDED IN SPECIAL ITEMS FOR THE THREE and SIX MONTHS ENDED JUNE 30, 2016 and 2015 (unaudited)

	<b>Three Months</b>		Six Mo	nths
	Ended June 30,		<b>Ended Ju</b>	ne 30 ,
	2016	2015	2016	2015
Biomet-related				
Merger consideration compensation expense	\$ -9	164.1	\$ -\$	164.1
Retention plans	-	73.0	-	73.0
Consulting and professional fees	43.3	62.4	79.4	86.6
Employee termination benefits	3.1	64.5	7.2	64.9
Dedicated project personnel	21.2	8.1	42.9	9.1
Relocated facilities	12.1	0.9	19.2	0.9
Contract terminations	15.2	15.9	25.3	15.9
Information technology integration	3.1	-	4.5	-
Intangible asset impairment	28.0	-	28.0	-
Other	6.0	1.7	10.0	1.9
Total Biomet-related	132.0	390.6	216.5	416.4
Other				
Consulting and professional fees	8.8	39.6	15.7	79.3
Employee termination benefits	-	0.7	_	0.8
Dedicated project personnel	1.5	10.1	3.3	22.5
Impairment/loss on disposal of assets	1.1	-	1.1	2.3
				Do

Certain R&D agreements	-	-	-	-
Relocated facilities	-	-	0.2	0.5
Distributor acquisitions	-	-	-	-
Certain litigation matters	-	20.3	-	20.3
Contract terminations	1.0	-	1.0	-
Information technology integration	0.2	-	0.3	-
Contingent consideration adjustments	-	-	-	2.3
Accelerated software amortization	-	-	-	1.5
Other	 4.7	7.9	5.3	10.1
Total Other	17.3	78.6	26.9	139.6
Special items	\$ 149.3\$	469.2\$	243.4\$	556.0

# ZIMMER BIOMET HOLDINGS, INC. RECONCILIATION OF 2016 PROJECTED REVENUE % GROWTH TO 2016 PROJECTED ADJUSTED PRO FORMA % GROWTH AND 2016 PROJECTED CONSTANT CURRENCY ADJUSTED PRO FORMA % GROWTH (unaudited)

Projected Year Ended December 31, 2016:	High	Low
Revenue % growth	28.0%	28.0%
Effect from product divestitures	(0.9)	(0.9)
Effect from full year of Biomet revenue	(23.6)	(24.1)
Adjusted pro forma % growth	3.5	3.0
Effect of LDR revenue	(1.0)	(1.0)
Foreign exchange impact	0.5	0.5
Constant currency adjusted pro forma % growth	3.0%	2.5%

ZIMMER BIOMET HOLDINGS, INC.
RECONCILIATION OF 2016 PROJECTED DILUTED EPS
AND PROJECTED ADJUSTED DILUTED EPS
(unaudited)

Projected Year Ended December 31, 2016 :	High
Diluted EPS	\$
Inventory step-up and other inventory and manufacturing related charges, intangible asset amortization, special items and other expense	
Taxes on above items <sup>(1)</sup> and other certain tax adjustments	
Adjusted Diluted EPS	\$

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<sup>(1)</sup>The tax effect for the U.S. jurisdiction is estimated based on an effective rate considering federal and state taxes, as well as permanent items. For jurisdictions outside the U.S., the tax effect is estimated based upon the statutory rates where the items were or are projected to be incurred.